

INVESTOR PITCH

Lawra.

AI for legal practice — multilingual, sovereign-deployable,
education-first.

Carlos Miranda Levy · Tanya Mejía-Ricart · Ana Carolina Blanco Haché · Ydarlis Cabrera · Fabiola Herrera · Luishy Medina ·

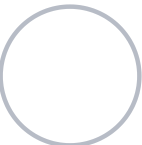
2026



WHY NOW

Capital is voting on legal AI — and on Latin America

Lawra sits at the intersection of both signals. Multilingual + LatAm-anchored + sovereign-deployable.



THE PROBLEM

Lawyers want AI. They don't have a path.

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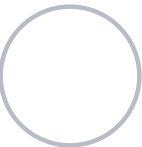
THE SOLUTION

Three layers, one company

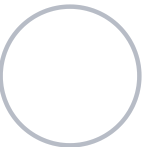
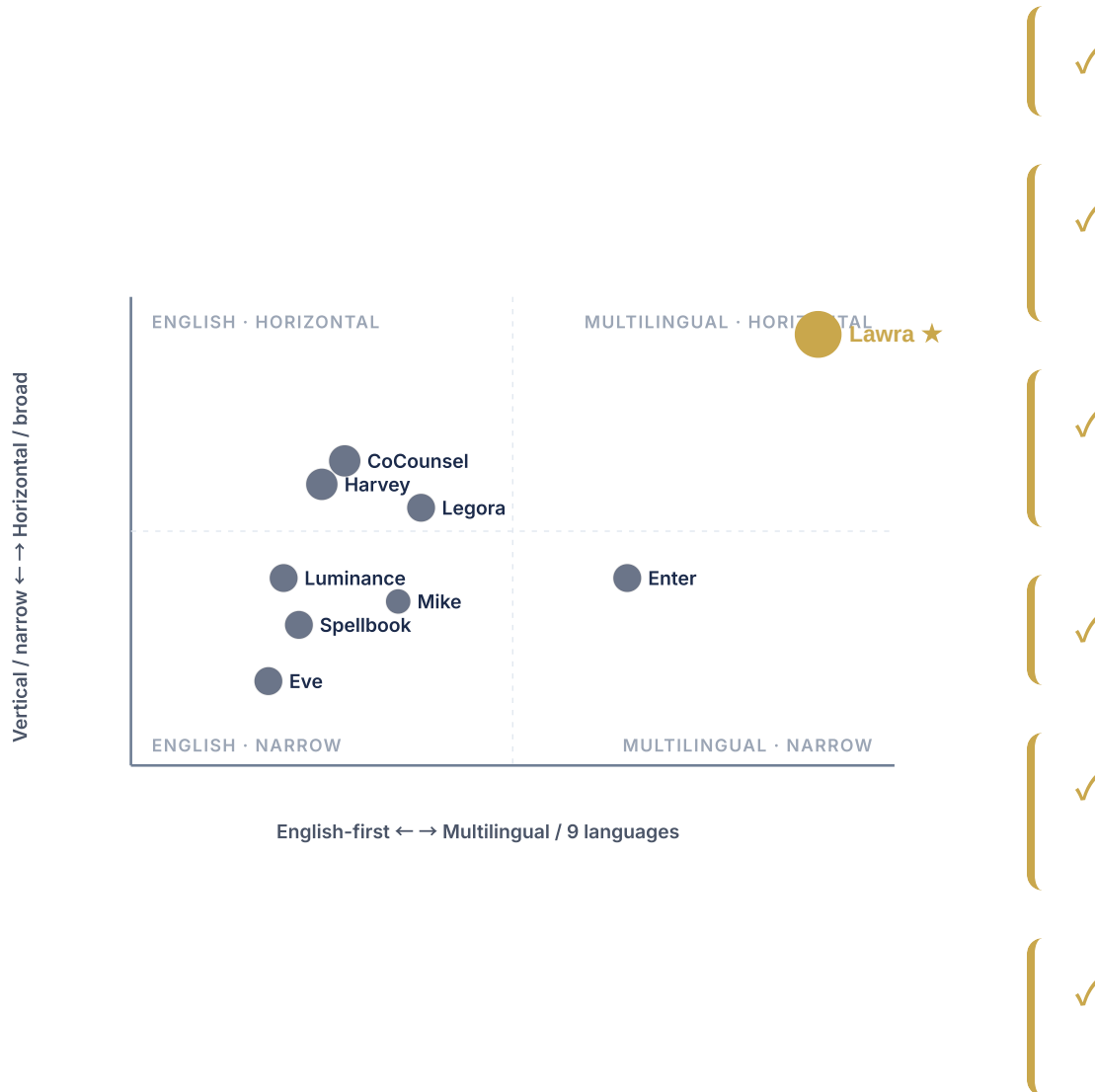
1

2

3



We don't fight where Harvey/CoCounsel/Luminance are strong



Across 10+ legal practice areas. All operational.

100+

10+

50+

1,800+

DEPTH DISTRIBUTION TODAY (HONEST)

DEEP

Commercial · Corporate · Litigation

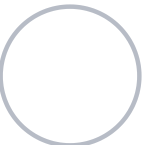
GROWING

Employment · Privacy · IP · Regulatory · AI Governance

ROADMAP

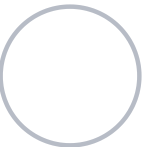
Family · Tax

No vaporware. Every tool ships paying-customer-ready output today. AI Suite includes 50+ autonomous legal agents — AI Judge, Brief, Lawra Incorporate, Lawsuit Assembly, Conflict Check, Settlement Valuation, E-Filing, AI Lawyer, Workflows, Monitors, plus our enhanced and adapted portfolio of agents covering vendor review, DPA, DSAR, termination, trademark clearance, brief drafting, deposition prep, demand letters, and more. Lawra Incorporate ships 95+ legal documents productized as a freemium tiered generator.



TRACTION

Built before raised



MARKET

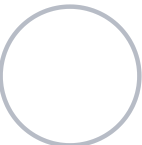
**Big, fast-growing, and our slice is
uncontested**

\$1.1T

\$15B+

~2M+

Our addressable slice — multilingual mid-market + LatAm + sovereign-deployable enterprise — is **>\$1.5B–\$3.5B** by 2030 on conservative penetration. Beyond LatAm: Iberia, Lusophone Africa, Asia-Pacific multilingual firms, EU/Canada mid-market.



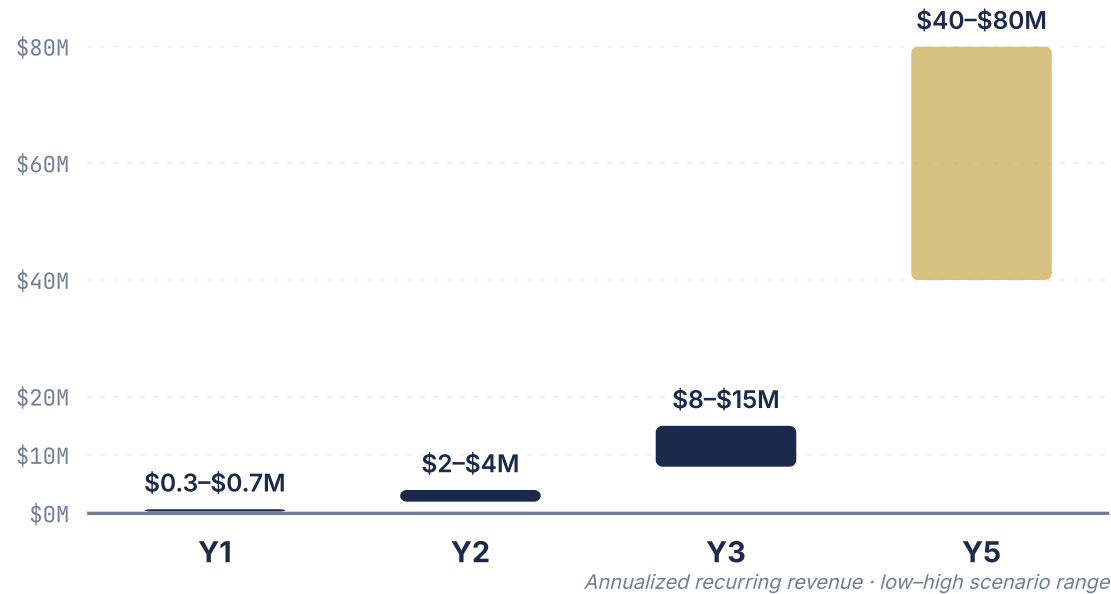
GO-TO-MARKET

Bottom-up first. Enterprise follows.



FINANCIAL OUTLOOK

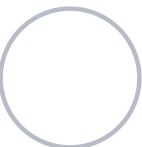
Bold projections, real upside



Year 5 ARR: \$40M-\$80M · Operating margin 65-75%

Break-even: month 14-16

Series Seed: \$1M-\$3M to reach \$5M ARR. Series A: \$10M-\$25M at \$20-50M ARR. Category context, sourced on the business plan: Harvey and Enter each reached a multi-billion-dollar valuation within about three years.



ROADMAP

What ships next

onsensus Mode· Lawra
ors· LatAm doctrine packs·
tropic Legal extraction —

first 5 civi

Q3 2026

SOC 2 Type 1 then Type II· SOC 2
Type 1 then Type II· SOC 2 Type 1
then Type II· SOC 2 Type 1 t

2027

Q4 2026

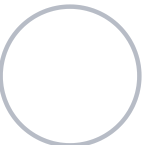
Word + Outlook add-ins
(AppSource)· Vault· first
enterprise pilots in MX/CO/BR.

2028+

\$40M+ ARR trajectory · sel
LatAm acquisitions · glol
multilingual leadership · sta

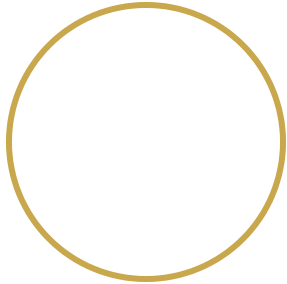
THE TEAM

The team



The team

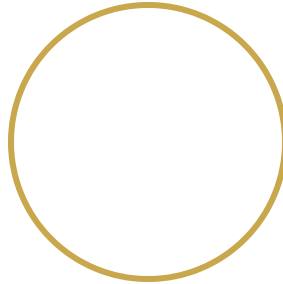
A founding team spanning regulatory, legal and technology execution, with decades of combined practice. These are the humans on the cap table.



Carlos Miranda Levy

FOUNDER · INNOVATOR IN CHIEF

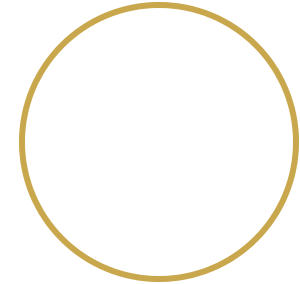
Stanford Digital Vision Fellow · CNN-recognized technology leader · economist · work across four continents · Coordinator of CEMI's Enhanced Intelligences · multilingual (EN/ES/FR/PT)



Tanya Mejía-Ricart

ASSOCIATE · SENIOR VP, LAW & REGULATIONS

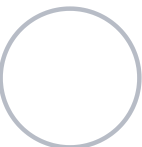
Decades of legal practice · Property, Regulatory, Tax, Patrimonio and Family Law · grounds Lawra in real doctrine



Ana Carolina Blanco Haché

ASSOCIATE · VP OF IP & ENTERTAINMENT LAW

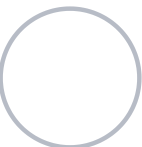
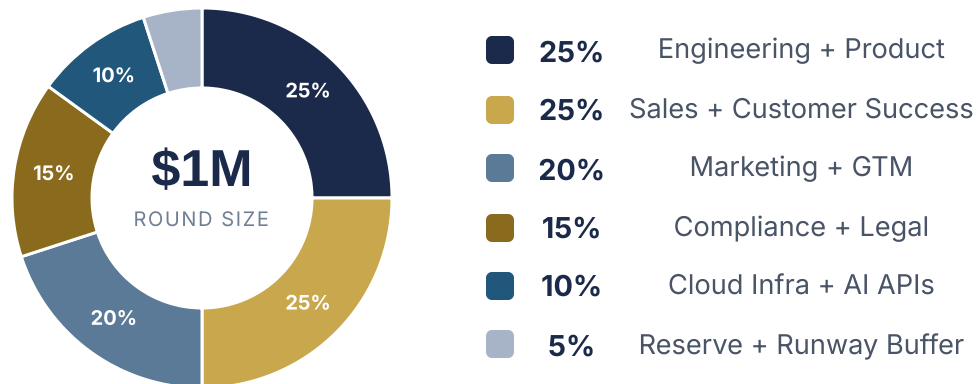
Oxford LLM · IP & Entertainment Law · the contracts and compliance backbone of the AI Suite



USE OF FUNDS

Where the \$1M goes

18-month operating horizon. Allocation aligned to what drives ARR: shipping the Stripe paywall, enterprise sales hires, and compliance certifications that unblock procurement.



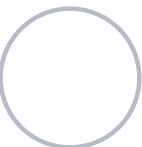
THE ASK

Strategic partners over the highest bid

We are raising \$1,000,000 at \$6,000,000 pre-money / \$7,000,000 post-money — 14.29% of the company. This is priced equity, not a SAFE: there is no valuation cap, no discount and no MFN clause. Minimum ticket \$25,000. Tickets from \$250,000 carry pro-rata rights; from \$500,000, a board observer seat.

Network. Distribution. Jurisdictional expertise. Sector relationships. We prioritize investors who bring more than capital — strategic partners over the highest bidder.

[Open the conversation](#)



Thank you.

Lawra · Carlos Miranda Levy · 2026

Continue the conversation

Carlos Miranda Levy

Coordinator of CEMI's Enhanced Intelligences

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